



NEPAD Planning and Coordinating Agency

Southern Africa Tuberculosis and Health Systems Support Project
Project ID: P155658

**REQUEST FOR EXPRESSIONS OF INTEREST (EOI) - RE-ADVERTISEMENT
FOR
INDIVIDUAL CONSULTANTS (Private Sector Health Expert & Public Health Expert)
TO CONDUCT A STUDY ON OPPORTUNITIES FOR PRIVATE SECTOR
PARTICIPATION IN TB CONTROL**

The NEPAD Planning and Coordinating Agency has received financing from the World Bank in support of the Southern Africa Tuberculosis and Health Systems Support Project and intends to apply part of the proceeds to hire an two experienced and qualified Individual Consultants (Private Sector Health Expert & Public Health Expert) to Conduct a Study on Opportunities for Private Sector Participation in TB control.

Background

Tuberculosis remains a public health challenge globally with African countries bearing a significant burden. World Health Organization (WHO) Statistics indicate that 10.4 million people fell ill with TB in 2015 globally with 1.8 million deaths from the disease. While TB incidence decreased by 45% between 1990 and 2012 at the global level, the rates for Africa continued to rise. The continent registers a staggering estimated incidence rate of 281 per 100,000 population, which is above the WHO rate for emergency (250 cases per 100,000 people). The Southern Africa region bears most of the brunt with 9 countries of the 30 high burden disease countries (2016 – 2020) as defined by the WHO.

The mining sector is an important economic sector for the development of the African continent. However, despite the importance of the sector to economic growth and development, mining has been associated with high levels of TB with some mines in South Africa having incidence rates between 3,000 and 7,000 cases per 100,000 people. This is mainly attributed to high prevalence of silicosis amongst mine workers due to prolonged exposure to silica dust in mine shafts which makes them vulnerable to TB. Coupled with unfavorable working conditions inside the mines such as poor ventilation, and poor living conditions, the mines become a conducive environment for transmission of TB. The mining sector is also characterized with movement of labor within and across countries, between poor labor sending communities and mining communities, facilitating TB transmission within and across border. This challenge is further compounded by weak mine health regulatory systems and dust control monitoring in some countries in the SADC region.

The Southern Africa TB and Health Systems Support (SATBHSS) Project was launched in December 2016 as part of the response to this challenge. The project is being implemented in Lesotho, Malawi, Mozambique and Zambia with spill over benefits across the SADC region. The aim of the project is to (i) improve the coverage and quality of TB control and occupational lung disease services; and (ii) strengthen regional capacity to manage the burden of TB and occupational lung diseases. The project targets underserved populations with a high TB and/or TB/HIV burden, including mining communities, transport corridors and cross border areas focusing on three key components: (i) Innovative prevention, detection, and treatment of TB; (ii) Regional capacity for disease surveillance, diagnostics, and management of TB and Occupational lung diseases; and (iii) regional learning and innovation, and project management. The project contributes to efforts towards achieving goals set in the Sustainable Development Goals (SDGs), SADC Protocol on Health, AU Catalytic Framework to End AIDS, TB and Eliminate Malaria in Africa by 2030, the SADC Mining Protocol and the AU Mining Vision. The project which has adopted a regional multi-stakeholder and multi-sectoral approach to respond to TB is funded by the World Bank while. NEPAD Agency and Eastern Central and Southern Africa Health Community (ECSA-HC) are collaborating in providing technical support and coordination to project countries.

NEPAD is a program of the African Union, adopted in 2001 in Lusaka, Zambia, aimed at poverty alleviation and promotion of economic growth and sustainable development. The NEPAD Agency, as the technical body of the African Union, is mandated to facilitate and coordinate the implementation of continental and regional priority programs and projects; mobilize resources and partners in support of the implementation of Africa's priority programs and projects; conduct and coordinate research and knowledge management; monitor and evaluate the implementation of programs and projects; and advocate on the AU and NEPAD vision, mission and core principles.

As part of the implementation of the SATBHSS project, NEPAD Agency is seeking to engage a team of two consultants to take stock of opportunities for public-private participation in TB control by: (i) supporting a study on private sector involvement in TB control in Sub-Saharan Africa; and (ii) consulting with policy makers and partners to reach agreement on the main elements of formal Public Private Partnership agreements in TB control.

Objectives of the Study

- i. To conduct an assessment of the level of engagement of private sector (including industries), NGO's, Faith Based clinics and hospitals, and public-private collaboration in SADC countries on TB control and identify opportunities, risks, challenges and key strategic priorities to further expand private sector support to TB prevention and care.
- ii. To provide recommendations on the development of a regional strategy for private sector engagement in TB control based on identified opportunities and lessons learnt.

Description of the Proposed Work

The study will focus on the following tasks:

- i. Conduct a review of private sector, public-private partnerships, and NGO funded activities in public health and in strengthening TB and other occupational lung diseases prevention, care, and management, including:
 - a. Regulations covering private sector involvement in TB diagnosis and treatment
 - b. Financing for private sector engagement in TB control
 - c. Engagement principles
 - d. Capacity building and development
 - e. Partnership thematic areas such as service delivery, technology in TB care etc.
 - f. Analysis of lessons learnt and best practice technology
 - g. Communication and advocacy in the private sector
 - h. Risk mitigation matrix in engaging with private sector
- ii. Review the current systems, private sector business models, gaps and level of engagement of private sector in TB control within the SADC region, and implementation of the WHO End TB strategy on Public Private Mix approaches
- iii. Identify short, medium and long-term opportunities for private sector engagement in TB control
- iv. Provide recommendations on approaches for private sector engagement in the SATBHSS project
- v. Provide recommendations for the design of a private sector recognition/ award for excellence in supporting TB and other occupational lung diseases prevention, care and management.
- vi. Consult with key stakeholders for data collection and soliciting input into the findings of the study

Scope of Work

The assignment will be undertaken in the countries which are currently implementing the SATBHSS project countries namely Lesotho, Malawi, Mozambique and Zambia. The study will target small, medium and large-scale companies in the targeted countries. Consultations will also be conducted with regional associations, private leaders in service delivery on TB and technology, and relevant government departments responsible for private sector development and TB control. The consultants will be required to prepare a detailed protocol that will guide the implementation of the task.

The study will involve desk review of existing reports and documents as well as field work to collect data from stakeholders in the study countries. The results of the study will provide strategic direction on the involvement of private sector in TB control. The study will also inform the preparation of a regional strategy for private sector engagement and design a private sector recognition/award for excellence in occupational health and TB control.

The consultants shall work under the guidance of the NEPAD Agency and collaborate with ECSA-HC and SADC in undertaking the task. NEPAD Agency shall provide leadership in convening meetings with stakeholders at the regional level and in project countries in close consultation with national focal points.

METHODOLOGY

The consultancy team of 2 will combine both qualitative and quantitative methods to gather relevant information. The analysis will primarily use document review, key informant interviews and field visits as guided by NEPAD and ECSA-HC. This should be clear in the technical proposal submissions based on previous experience in private sector opportunities in healthcare focused on TB. The inception report should clearly spell out which study questions will be addressed by quantitative methods, which study questions will be addressed by qualitative methods.

Time frame for conducting the study

Milestones	Person-days
Inception Report (approach, timelines, table of contents, brief lit review, methodology) and Study protocols submitted	15*
Data collection and analysis	66**
Draft report on opportunities for private sector participation in TB control submitted	22***
Presentation of draft report to stakeholders	5****
Final report on opportunities for private sector participation in TB control submitted	10*****
TOTAL	118

*10 days for Private Sector Health Expert (Lead) and 5 days for Public Health Expert

**5 days for data collection in Lesotho, 8 days in Malawi, 10 days for Zambia and 10 days for Mozambique for each expert

***15 days Private Sector Health Expert and 7 days for Public Health Expert

****3 days for Private Sector Health Expert and 2 days for Public Health Expert

*****7 days for Private Sector Health Expert and 3 days for Public Health Expert

Expected Output

The study is expected to generate a report on opportunities for private sector participation in TB control and provide recommendations on the key strategies to be implemented on Private Sector Engagement in TB control.

Selection Criteria

Applications may be submitted by Consultants with proven experience and track record in conducting studies and developing strategies on private sector involvement in health. Selection will be based on qualifications and experience stipulated below.

i. Private Sector Health Expert (Lead expert providing 70% input)

- a. A minimum of a Masters degree in either of the following: Economics, Finance, Public Administration, Business, or related fields
- b. A minimum of 10 years' experience working in the private health sector.
- c. Preference will be given to candidates who have had experience working on health sector PPP projects.
- d. Experience in undertaking similar assignments within Africa and an understanding of the global and national policies on private sector in health;
- e. Knowledge and understanding of the SADC region and an understanding of the potential opportunities within the health sector (including PPP's) in the region with clear knowledge of the barriers and facilitators will be an added advantage.
- f. Strong analytical and writing skills

ii. Public Health Expert (30% input)

- a. A post-graduate qualification in either of the following: Public Health, Medicine, or related fields
- b. At least 5 years' experience in TB prevention and care and/or occupational health
- c. Experience in undertaking similar rapid assignments within Africa to facilitate meaningful analysis of evidence. This should include an understanding of the drivers and incentives of different interest groups in Private/Public TB control;
- d. Knowledge and understanding of the SADC region will be an added advantage
- e. Strong analytical and writing skills

Two individual consultants will be selected in accordance with the procedures set out in the World Bank's *Guidelines: Selection and Employment of Consultants under IBRD Loans and IDA Credits and Grants by World Bank Borrowers* dated January 2011 revised July 2014.

Interested consultants may obtain further from the address listed below. All Expression of Interests should be sent electronically to email listed below.

Expressions of interests (Cover letter and CV) must be delivered to the address below by email on or before **September 28, 2018** 14:00 hours (South African Time). All EOIs must be marked "**110/NPCA/ISTI/TB/IC/2018 - Study on Opportunities for Private Sector Participation in TB control: Re-advertisement.**" in the subject line of the email.

The Chairperson Internal Procurement Committee (IPC)

NEPAD Planning and Coordination Agency

230, 15th Road, P. O. Box 218 Midrand,

1685 Johannesburg, South Africa

Email: procurement@nepad.org and copy bathom@nepad.org

In Attention of: Procurement Division